



## **2021 AALARA ANNUAL GENERAL MEETING**

19 MAY 2021 AT 1.30 PM  
ZOOM VIDEO CONFERENCE

**PRESENT** AALARA Financial Members

**APOLOGIES:** Chris Deere, Phil Durkin, Damien DeJong, Paul Sexton

**MINUTES** Kristy Ahrens

Shane McGrath welcomes members and declared the meeting officially opened 1:36pm.

**1.0 Apologies – Phil Durkin, Chris Deere, Paul Sexton, Damien DeJong**

**2.0 RATIFICATION OF THE MINUTES OF THE 2020 AALARA AGM**

**Motion** – That the minutes of the 2020 Annual General Meeting as presented reflect a true and accurate picture of the business transacted at the meeting.

Moved Tony Lines  
Seconded Mary Stuart  
Carried All

**3.0 PRESIDENT'S REPORT**

- Thank you all for taking time out to jump into this meeting,
  - We have muted everyone which will eliminate all background noise. Can I ask that you raise your hand if you wish to make a comment and we will unmute you. Zoom will be a challenge, its new to all of us and we may need to put in time limits
  - We have a proposed special resolution that requires a vote and would ask if you are in favour to click on the thumbs up or hand if you can't find it

- The meeting is being recorded.
- The AALARA RoadShow has commenced and was an incredible success.
- Board and management has been reducing expenditure, certainly a focus and protecting our cash reserves.
- In moving forward with the RoadShows, it was agreed that it critical to push ahead to deliver the RoadShow, with specific focus on safety and insurance.
- If you have any queries for ASTM, please get in touch with Greg O'Neill
- I mentioned 12 months ago that we were living in remarkable times. It certainly been a remarkably challenging 12 months for the association, as its been for our members respective businesses
- Very successful Road Show and special thanks to the venue that hosted
- 300 members surpassing forecasts with regard to registration, sponsorship & feedback
- Kristy, Sharron and Julie were amazing.
- Detailed financials to follow. Board's efforts and Kristy focus have been around minimising expenses  
Maximising the state and federal government grants and stimulus  
Protecting our cash reserves  
Still providing important member services and move the association forward
- Safety remains key priority. AALARA has invested in a mapping exercise of AS3533 and work done with EN and ASTM.
- Insurance. Public liability is an issued that we touched on last year and has received so much of the Boards attention this past 12 months. Speed of progress is not what we would all like however the gradual failure of the market, identifying a solution & the procurement process of the right Discretionary Mututal Provider has taken time. The Board firmly believe that a DMF is the right long-term solution for our industry.
- Nov/Dec. Small Business and Family Enterprise Ombudsman. It provided the background; situation report and recommendations we needed and met with Kate and her team within a week of the release.
- AALARA pursued State governments and held meetings with QLD and NSW however it was clear that any financial support for the mutual would be from the feds
- Feb - AALARA settled with AON who as most would have heard operate 1300 self-insurance vehicles in 120 countries. They have the experience and credibility required and give us confidence all the checks and balance will be in place.
- March – Down to Canberra to knock on doors and we received good hearings from Assistant Treasurer Michael Sukkar, Tourism and Treasury office leaving with concise proposal of what AALARA was seeking and why.
- April – Pressure and follow up led by Kristy and we received great assistance from Ben Morton's office & in particular Chris Fryer as our unofficial strategy adviser. We also commence the feasibility study with AON & released a survey after Sydney Luna Park
- May – Presented the DMF solution at all three roadshows

- We are in question-and-answer mode with government and have another Zoom call tomorrow with Treasury and Tourism office to introduce AON and The Fold.
- We are expecting this will provide the necessary confidence to move forward with our request for financial assistance and are quietly confident.
- In terms of the feasibility work we are halfway through the survey piece and need everyone to complete and push other to do so. An additional email went out today pleading with members to support.

#### **4.0 TREASURER'S REPORT**

Thank you to everyone for making the effort to join us today on this platform. AALARA has changed auditors due to retirement. The audit report approved by the Board has been circulated. In terms of Membership revenue, there was a drop of \$17k, and given the global pandemic, we believe this is a remarkable position. Majority of Members remained financial, even though complimentary membership was offered.

Our organisation is in a solid financial position, particularly considering COVID19 impacts.

Increased bookkeeping fees and increase due to change over and costs are now in line with where we are used to. Legal fees related to advice AALARA sought from DMF legal specialists in regard to moving forward with DMF. The financial statements for the year ended 31 December 2020.

Total income in 2020: \$107,756  
Significantly less than 2019.  
Total expenses in 2020: \$131,544  
Overall 2020 loss: \$23,787

With AALARA's budget for 2021, cash position is actually better than it looks, as there are Conference expenses from 2020 prepayments. Some of that prepayment was used for RoadShow.

Shane McGrath motioned that the 2020 Audit Report be accepted.

Moved: Greg O'Neill  
Seconded: James Kemp  
Carried: ALL

#### **5.0 EXTENDED BOARD TENURE**

One of our Members suggested current Board stay in place considering COVID impacts and ongoing issue stay in place.

Tony Lines suggests a motion that the current board's tenure be extended by one year, due to the impact of the COVID-19 pandemic and the current insurance crisis.

Board nominations will re-open in 2022.

Motioned: Greg O'Neill  
Seconded: Warwick Doughty  
Carried: ALL

## **6.0 GENERAL BUSINESS**

Tony Lines extended a thanks from the Board and Membership to Greg O'Neill and Kristy Ahrens for all their efforts for the DMF.

Shane McGrath again reiterated to attendees of the importance of completing the Aon Feasibility Survey. Please ensure survey is completed, and encourage others.

Motioned: Greg O'Neill  
Seconded: Warwick Doughty  
Moved: All

## **PRESIDENT CLOSE AND THANK YOU**

**There being no further business and the meeting closed at 1:56pm.**

## **AALARA21 AGM ATTENDEES**

Anthea	Hammon	Kelli-Ann	Stollznow
Adrian	Paino	Mark	Rubiolo
Andrew	Sharry	Mary	Stuart
Mick	Alexander	Michael	Kelly
Chris	Kenny	Matt	George
Doyle	Gill	Daniel	Greenbank
Jason	Hazell	Shane	McGrath
Tony	Hood	Shaun	McKeogh
Greg	O'Neill	Steve	Peet
Greg	Yong	Tim	Newman-Morris
James	Kemp	Theo	Whitmont
Jason	Todd	Tony	Lines
Sara	Seay	Warwick	Doughty